

SmarTone Telecommunications Holdings Limited

Stock Code : 0315

SmarTone

5S

*S*peed | *S*tability | *S*eamlessness | *S*ecurity | *S*ervice



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BUSINESS HIGHLIGHTS

Together We Thrive

SmarTone is committed to delivering unbeatable and valuable experiences to customers through its powerful network, purposeful apps and passionate services. We continue to lead the market through technology leadership, innovation, customer-centric strategy and digitalisation, bringing outstanding user experience and valuable services to our customers.

(1) Technology Leadership

Leading technology solutions on **NB-IoT enabled network** for **enterprise customers**.



Leading the mobile network evolution by conducting Hong Kong's first **live LAA field trial** up to 800 Mbps and **FDD Massive MIMO trial**.



BUSINESS HIGHLIGHTS

(2) Empowering Innovation



SmartTone Innovation Hub

is Hong Kong's first dedicated open ecosystem to drive cross-industry collaboration and accelerate the progress in digital transformation.



SmartTone hackathon

The industry's first **SmartTone Hackathon**, themed "Smart Properties", is a cross-sector event that sparks millennials' innovation and creativity.



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BUSINESS HIGHLIGHTS

(3) Customer-centric Strategy



SmarTone Plus, the signature loyalty program, recognises the valued patronage of our customers with a world of privilege and prestige.



Excellent customer services and seamless online shopping experience garnered the renowned **Smiling Enterprise Award** and **eCommAs Awards**.

Brand building with integrated online and offline marketing campaigns



Powerful network delivers outstanding mobile experience along all MTR lines.



SmarTone 5S, a new standard in mobile service industry, redefines network experience in speed, stability, seamlessness, security and service.



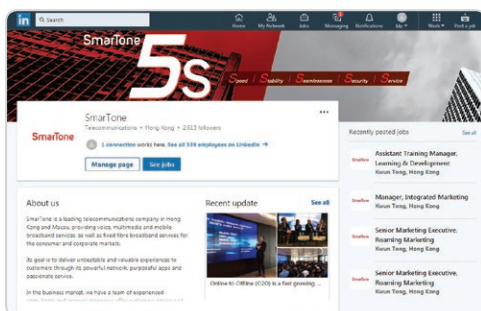
(4) Digitalisation



Birdie Mobile,
Hong Kong's first all-digital
self-service mobile brand for the
"Millennial e-generation".



Omni-channel strategy provides
seamless online and offline shopping
experience. SmarTone CARE, a revamped
mobile app with unique features, offers
caring customer services.



Proactive **social media** strategy engages with
customers, business community and potential talents.

CHAIRMAN'S STATEMENT

(Financial figures are expressed in Hong Kong dollars)

Business review

During the period under review, the market has witnessed an intensification of competition from incessant price-discounting. SmarTone has continued to lead with a customer-centric strategy, and strengthened its brand position through anchoring on the twin pillars of the 'powerful network' and superior customer experience. The Company's customer-centric approach has helped achieve growth in customer base of 10% year-on-year to 2.2 million and reduction of average postpaid churn rate to a low of 0.8%. The core service business was resilient as underlying postpaid service revenue, net of handset subsidy amortisation, remained stable against the previous corresponding period and increased 3% over the previous half. Despite a larger customer base and rising data usage, operating costs increased only 1% year-on-year, thanks to tight cost control and ongoing productivity improvement programs.

Notwithstanding the resilience of the core service business, several factors have continued to impact profitability compared to the previous corresponding period. First, amortisation of spectrum utilisation fee has increased as the Company renewed and acquired additional 2100MHz spectrum in October 2016. Second, handset and accessories sales were lower due to customers' longer handset replacement cycle. Third, roaming revenue decreased due to the ongoing structural decline in voice roaming, though the rate of decline has slowed as the weakness in voice roaming is increasingly offset by healthy growth in data roaming revenue. As a result, group net profit for the period was \$328 million, reflecting a 17% year-on-year decline. Compared to the previous half, group net profit increased 18%.

The key tenets of SmarTone's brand proposition are exceptional network performance and outstanding customer care. SmarTone's continuous network investment makes it one of Hong Kong's leading operators in the evolution to 5G. In October 2017, the Company was the first operator in the city to trial FDD Massive MIMO, a technology which will play a crucial role in improving capacity and user throughput. Moreover, after successfully conducting Hong Kong's first LAA trial in August 2017, SmarTone plans to implement the latest LAA technology in mid-2018 which will support peak network speed exceeding 1Gbps.

The Enterprise Solutions business segment, which delivers industry-specific applications and platforms as well as innovative ICT solutions, has enjoyed robust growth. Recently, SmarTone held the industry's first Hackathon and established the SmarTone Innovation Hub. Both initiatives helped foster relationships with startups and drive cross-industry collaboration in the development of ICT solutions.

During the period under review, the Company has deepened its focus on segmentation and digitalisation to improve customer experience, as reflected in the expanding capabilities of the SmarTone CARE App and the relaunch of the SmarTone Plus loyalty program. In addition, the Company launched a new brand campaign introducing SmarTone 5S, the new standard defining quality in mobile service centered on Speed, Stability, Seamlessness, Security and Service.

As an example of the Company's focus in investing in new technologies, SmarTone kicked off the beta-launch of Birdie Mobile in January 2018. Birdie Mobile is Hong Kong's first all-digital self-service mobile brand targeting the millennial e-generation's digital lifestyle. It offers innovative services in line with the sharing economy, such as P2P data sharing and community building features to customers. Birdie customers have access to all these innovative services at their fingertips through the Birdie app. Birdie Mobile's full launch will take place by Q1 2018.

CHAIRMAN'S STATEMENT

(Financial figures are expressed in Hong Kong dollars)

Dividend

In line with the Company's dividend policy, the Board declared an interim dividend of 18 cents (31 Dec 2016: 27 cents) per share. The Board expects total full-year dividend payout to be equivalent to 75% of annual profit attributable to shareholders. Shareholders have the option to receive new and fully paid shares in lieu of cash under a scrip dividend scheme.

Outlook

The operating environment is very challenging and will likely remain so in the near-term. Intense competitive pressure is expected to continue, exerting pressure on price plans. Customers' longer handset replacement cycle will continue to impact on handset sales.

SmarTone's customer-centric strategy will further facilitate growth in the core service business through the Company's distinctive brand and superior service offerings for target customer segments.

Enterprise Solutions will continue to be a major growth area for the Company. Recently, the Government announced the Smart City Blueprint which emphasises the role of IoT and 5G technologies in enabling smart living. By leveraging on the Company's IoT-enabled end-to-end platforms, SmarTone is set to capture business opportunities arising from the Smart City transformation in the coming years.

The Board is confident that the Company is well-placed to be successful. SmarTone will continue to make investments to strengthen fundamentals and propositions to customers.

Appreciation

During the period under review, Mr. Yang Xiang-dong, retired by rotation as Independent Non-Executive Director. I would like to thank Mr. Yang for his valuable contribution at SmarTone over the years.

I would like to take this opportunity to express my gratitude to our customers and shareholders for their continuing support, to my fellow directors for their guidance as well as to our staff for their dedication and hard work.

Kwok Ping-luen, Raymond

Chairman

Hong Kong, 13 February 2018

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MANAGEMENT DISCUSSION AND ANALYSIS

(Financial figures are expressed in Hong Kong dollars)

Review of financial results

During the period under review, Hong Kong customer number increased by 10% year-on-year and 7% half-on-half. Postpaid churn rate improved to 0.8% despite intensified competition.

Group service revenue fell by \$152 million or 6% to \$2,522 million (first half of 2016/17: \$2,674 million) amid continuing customer migration from handset-bundled plans to SIM-Only plans, lower revenue from prepaid products and structural decline in voice roaming. Mobile postpaid ARPU was \$262 (first half of 2016/17: \$299). Compared with the second half of 2016/17, Group service revenue rose by \$35 million or 1% (second half of 2016/17: \$2,487 million), mainly amid higher roaming revenue.

Customer migration from handset bundled plans to SIM-Only plans masked a better underlying trend in revenue as there was a corresponding reduction in handset subsidy amortisation. Handset subsidy amortisation fell by \$110 million or 41% to \$155 million when compared with \$265 million for the first half of 2016/17. Postpaid service revenue net of handset subsidy amortisation was stable year-on-year and increased 3% over the previous half.

Roaming revenue declined 2% year-on-year as healthy growth in data roaming largely offset weakness in voice roaming. Roaming revenue made up of 15% of Group's service revenue (first half of 2016/17: 14%).

During the period under review, Group's handset and accessory sales fell by \$1,113 million or 41% to \$1,586 million when compared with \$2,699 million for the first half of 2016/17. As a result, the Group's total revenue decreased by 24% to \$4,108 million (first half of 2016/17: \$5,372 million).

Compared with the second half of 2016/17, Group's handset and accessories sales rose by \$729 million or 85%. Both sales volume and average unit selling price rose amid launch of a hero handset during the period under review.

Cost of inventories sold fell by \$1,108 million or 42% to \$1,547 million when compared with \$2,655 million for the first half of 2016/17. Such decline was broadly in line with the decrease in handset and accessory sales. Compared with the second half of 2016/17, cost of inventories sold rose by \$699 million or 82%, in line with the corresponding increase in handset and accessory sales.

While serving an enlarged customer base with continuing increase in data usage, the Company kept the increase in operating costs to 1% year-on-year, through various productivity improvement programs. Staff costs fell by \$14 million or 4% to \$358 million (first half of 2016/17: \$372 million). Other operating expenses rose by \$26 million or 2% to \$1,122 million when compared with \$1,096 million for the first half of 2016/17.

Depreciation and loss on disposal fell by \$13 million to \$329 million when compared with \$342 million for the first half of 2016/17 amid impact of fully depreciated assets. Compared with the second half of 2016/17, depreciation and loss on disposal fell slightly by \$4 million or 1% (second half of 2016/17: \$333 million).

Spectrum utilisation fee amortisation rose by \$29 million or 26% to \$143 million (first half of 2016/17: \$114 million) amid higher amortisation for the renewed and additional 2100MHz spectrum. Mobile license fee amortisation remained stable compared with the previous half.

MANAGEMENT DISCUSSION AND ANALYSIS

(Financial figures are expressed in Hong Kong dollars)

Finance income rose slightly by \$1 million to \$29 million (first half of 2016/17: \$28 million). Compared with the second half of 2016/17, finance income rose by \$6 million (second half of 2016/17: \$24 million) amid higher interest income from bank deposits due to increase in cash and bank balance and higher deposit rates.

Finance costs fell by \$5 million to \$64 million when compared with \$70 million for the first half of 2016/17 amid lower accretion expenses on mobile license fee liabilities. Compared with \$68 million for the second half of 2016/17, finance costs fell slightly by \$3 million.

Income tax expenses amounted to \$93 million (first half of 2016/17: \$97 million), reflecting an effective tax rate of 22.4% (first half of 2016/17: 19.9%). The increase in the effective tax rate was due to a higher amortisation expense for certain spectrum utilisation fees (treated as non-deductible expense) for the renewed and additional 2100MHz spectrum. In light of the uncertainty of the tax deductibility of the spectrum utilisation fees, these payments have been treated as non-deductible on cash or amortisation basis. Group effective tax is therefore higher than 16.5%.

Macau operations reported an operating loss of \$13 million (first half of FY16/17: \$17 million, second half of FY16/17: \$8 million).

During the period under review, Group EBITDA fell by 13% to \$1,080 million (first half of 2016/17: \$1,249 million). Group service operating profit was \$414 million, representing a 14% decline as compared with same period last year due to increase in spectrum fee amortisation, lower prepaid and roaming revenue. Group profit attributable to shareholders fell by 17% to \$328 million (first half of 2016/17: \$393 million).

Compared with the second half of 2016/17, Group EBITDA rose by 3% (second half of 2016/17: \$1,048 million), while service operating profit rose by 5% amid higher roaming revenue. Group profit attributable to equity holders of the Company rose by 18% (second half of 2016/17: \$279 million).

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MANAGEMENT DISCUSSION AND ANALYSIS

(Financial figures are expressed in Hong Kong dollars)

Capital structure, liquidity and financial resources

The Group maintained a strong balance sheet for the period under review. During the period, the Group was financed by share capital, internally generated funds and bank and other borrowings. As at 31 December 2017, the Group recorded share capital of \$112 million, total equity of \$4,741 million and total borrowings of \$2,629 million.

The Group's cash resources remained robust with cash and bank balances (including pledged bank deposits and short-term bank deposits) of \$1,754 million as at 31 December 2017 (30 June 2017: \$1,274 million).

As at 31 December 2017, the Group had bank and other borrowings of \$2,629 million (30 June 2017: \$2,691 million) of which 81% were denominated in United States dollars and were arranged on a fixed rate basis. Net debt, after deducting cash and held-to-maturity debt securities, amounted to \$270 million (30 June 2017: \$705 million). Net debt to EBITDA (annualised) was 0.1X as at 31 December 2017 (30 June 2017: 0.3X).

The Group had net cash generated from operating activities and interest received of \$1,376 million and \$31 million respectively during the period ended 31 December 2017. The Group's major outflows of funds during the period were purchases of fixed assets, additions of handset subsidies, payment for repurchases of shares, dividends and mobile licence fees and repayment of bank borrowings.

The directors are of the opinion that the Group can fund its capital expenditures and working capital requirements for the financial year ending 30 June 2018 with internal cash resources and available banking facilities.

Treasury policy

The Group invests its surplus funds in accordance with a treasury policy approved from time to time by the board of directors. Surplus funds are placed in bank deposits and invested in held-to-maturity debt securities. Bank deposits and held-to-maturity debt securities are predominantly maintained in Hong Kong dollars and US dollars.

The Group is required to arrange for banks to issue performance bonds and letters of credit on its behalf. The Group may partially or fully collateralise such instruments by bank deposits to lower the issuance costs.

Charges on assets

As at 31 December 2017, certain bank deposits of the Group, in aggregate amount of \$2 million (30 June 2017: \$2 million), were pledged for securing guarantees issued by the banks. In addition, certain Hong Kong dollar denominated bank borrowings were secured by certain assets of the Group and the carrying amount of the pledged assets amounted to \$79 million as at 31 December 2017 (30 June 2017: \$80 million).

MANAGEMENT DISCUSSION AND ANALYSIS

(Financial figures are expressed in Hong Kong dollars)

Interest rate exposure

The Group is exposed to interest rate changes that affect bank borrowings denominated in Hong Kong dollars which accounted for 19% of the Group's total borrowings at 31 December 2017. The remaining 81% of the Group's borrowings are fixed rates borrowings. Hence, the Group is well protected from any potential rising interest rates in the future. The Group does not currently undertake any interest rate hedging.

Functional currency and foreign exchange exposure

The functional currency of the Company is the Hong Kong dollar. The Group is exposed to other currency movements, principally in terms of certain trade receivables, bank deposits, available-for-sale financial assets, held-to-maturity debt securities, trade payables and bank and other borrowings denominated in United States dollars. The Group does not currently undertake any foreign exchange hedging.

Contingent liabilities

Performance bonds

Certain banks, on the Group's behalf, had issued performance bonds to the telecommunications authorities of Hong Kong and Macau in respect of obligations under mobile licences issued by those authorities. The total amount outstanding as at 31 December 2017 under these performance bonds was \$205 million (30 June 2017: \$305 million).

Employees and share option scheme

The Group had 1,960 full-time employees as at 31 December 2017 (30 June 2017: 1,994), with the majority of them based in Hong Kong. Total staff costs were \$358 million for the period ended 31 December 2017 (first half of 2016/17: \$372 million).

Employees receive a remuneration package consisting of basic salary, bonus and other benefits. Bonus payments are discretionary and depend, inter-alia, on both the Group's performance and the individual employee's performance. Benefits include retirement schemes, medical and dental care insurance. Employees are provided with both internal and external training appropriate to each individual's requirements.

The Group has share option schemes under which the Company may grant options to participants, including directors and employees, to subscribe for shares of the Company. 3,000,000 (30 June 2017: 3,000,000) share options were outstanding as at 31 December 2017.

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DIRECTORS' PROFILE

KWOK Ping-luen, Raymond *Chairman & Non-Executive Director*

Mr. Raymond Kwok has been with the Group since April 1992 and was appointed Director of the Company in October 1996. He holds a Master of Arts degree in Law from Cambridge University, a Master's degree in Business Administration from Harvard University, an Honorary Doctorate degree in Business Administration from The Open University of Hong Kong and an Honorary Doctorate degree in Laws from The Chinese University of Hong Kong.

Mr. Kwok is the chairman and managing director of Sun Hung Kai Properties Limited ("SHKP"). He is also a director of Cellular 8 Holdings Limited ("Cellular 8") and TFS Development Company Limited ("TFS"). SHKP, Cellular 8 and TFS are the substantial shareholders of the Company within the meaning of Part XV of the Securities and Futures Ordinance. Mr. Kwok is also the chairman and an executive director of SUNeVision Holdings Ltd., and a non-executive director of Transport International Holdings Limited and Wing Tai Properties Limited.

In civic activities, Mr. Kwok is a director of The Real Estate Developers Association of Hong Kong and a member of the Council of The Chinese University of Hong Kong. He is also a member of the 13th National Committee of the Chinese People's Political Consultative Conference.

Mr. Kwok is also a director of certain subsidiaries of the Company.

For the financial year ended 30 June 2017, Mr. Kwok received a fee of HK\$180,000. Except the above fee, Mr. Kwok did not receive any other emoluments during the said financial year.

CHEUNG Wing-yui *Deputy Chairman & Non-Executive Director*

Mr. Cheung Wing-yui was appointed Director of the Company in March 2003. Mr. Cheung is a director of a number of other publicly listed companies, namely being a non-executive director of Tai Sang Land Development Limited, SUNeVision Holdings Ltd., Tianjin Development Holdings Limited and Transport International Holdings Limited (with effect from 1 January 2018).

Mr. Cheung is a non-executive director of Hung Kai Finance Company, Limited and Sun Hung Kai Properties Insurance Limited, both of which are wholly-owned subsidiaries of Sun Hung Kai Properties Limited.

Mr. Cheung is currently a director of The Community Chest of Hong Kong, co-deputy chairman of Sponsorship & Development Fund Committee and court member of The Open University of Hong Kong, and Honorary Council Member of The Hong Kong Institute of Directors Limited. Mr. Cheung was a non-executive director of SRE Group Limited, an independent non-executive director of Hop Hing Group Holdings Limited (resigned on August 2017), an independent non-executive director of Agile Property Holdings Limited (resigned on February 2018), the deputy chairman of The Open University of Hong Kong, a member of the Appeal Board established under the Accreditation of Academic and Vocational Qualifications Ordinance, a member of the Board of Review (Inland Revenue Ordinance), the deputy chairman of the Hong Kong Institute of Directors Limited, a director of Po Leung Kuk and the vice chairman of the Mainland Legal Affairs Committee of the Law Society of Hong Kong. Mr. Cheung was awarded the Bronze Bauhinia Star (BBS) in 2013. Mr. Cheung was awarded an honorary degree of Doctor of Business Administration from The Open University of Hong Kong in 2016. Mr. Cheung received a Bachelor of Commerce degree in accountancy from the University of New South Wales, Australia and is a member of CPA Australia. Mr. Cheung has been a practicing solicitor in Hong Kong since 1979 and is a consultant of the law firm Woo, Kwan, Lee & Lo. He was admitted as a solicitor in the United Kingdom and as an advocate and solicitor in Singapore.

For the financial year ended 30 June 2017, Mr. Cheung received a fee of HK\$162,000. Except the above fee, Mr. Cheung did not receive any other emoluments during the said financial year.

DIRECTORS' PROFILE

FUNG Yuk-lun, Allen *Deputy Chairman & Non-Executive Director*

Mr. Allen Fung was appointed Director of the Company in December 2013. Mr. Fung obtained an undergraduate degree (Modern History) from Oxford University and holds a doctoral degree in History and East Asian Languages from Harvard University. He was a recipient of a Guggenheim Fellowship in 1996. Mr. Fung was a Teaching Fellow at Harvard University in 1993-1994 and a visiting Assistant Professor of History at Brown University in 1996-1997.

Mr. Fung is an executive director and a member of the Executive Committee of Sun Hung Kai Properties Limited ("SHKP"), as well as the chief executive officer of the SHKP group's non-property related portfolio investments. He is also a vice chairman and non-executive director of SUNeVision Holdings Ltd., and a non-executive director of Transport International Holdings Limited. He is also a director of certain SHKP subsidiaries.

Mr. Fung was a non-executive director of Roadshow Holdings Limited (resigned on 12 December 2017).

Mr. Fung joined McKinsey and Company ("McKinsey"), a global management consulting company, in 1997. During his time in McKinsey, he primarily served clients in China and Hong Kong, and also served institutions in Europe and Southeast Asia. Mr. Fung was the co-leader of the infrastructure practice for McKinsey. He was the managing partner of McKinsey Hong Kong from 2004 to 2010. In 2011, he became a director of McKinsey globally, being the first Hong Kong Chinese to become a director in McKinsey's history. He was also the head of recruiting for the Asia region in McKinsey.

Mr. Fung is a member of the General Committee of the Hong Kong General Chamber of Commerce. He is the President of the Hong Kong Society for the Protection of Children, an Honorary Treasurer of the Hong Kong Federation of Youth Groups and a council member of The Hong Kong Management Association. Mr. Fung is a council member of Sir Edward Youde Memorial Fund and a member of the Board of the Asian Youth Orchestra. He is also a member of the Advisory Committee on Gifted Education of Education Bureau, The Government of Hong Kong Special Administrative Region.

Mr. Fung is also a member of the Remuneration Committee of the Company.

For the financial year ended 30 June 2017, Mr. Fung received a fee of HK\$162,000. Except the above fee, Mr. Fung did not receive any other emoluments during the said financial year.

Anna YIP *Executive Director & Chief Executive Officer*

Ms. Anna Yip was appointed Executive Director and Chief Executive Officer of the Company in June 2016.

Ms. Yip holds a Bachelor degree in Business Administration from The Chinese University of Hong Kong and both MPhil and DPhil degrees in Management Studies from the University of Oxford.

Ms. Yip was Head of Hong Kong and Macau, MasterCard Asia/Pacific, taking responsibility for the overall performance of MasterCard across the two markets. Prior to joining MasterCard, Ms. Yip was the Managing Director for Corporate Planning and International Strategy at United Overseas Bank in Singapore. Previously, she was a Partner with McKinsey & Company in Greater China where she led the Asia Payments practice and co-led the Asia Financial Institutional Group. Ms. Yip has rich experience in leading organisations to build a strong service culture and drive superior customer engagement across multiple channels.

Ms. Yip is a Council member of The Open University of Hong Kong, and the chairperson and a member of its Audit Committee and Tender Board Committee respectively. She has also been appointed as a member of the Joint Committee on Student Finance.

Ms. Yip is also a director of certain subsidiaries of the Company.

For the financial year ended 30 June 2017, Ms. Yip received salaries (including allowances, retirement scheme contributions and estimated money value of other benefits), share-based payment and director's fee of HK\$7,137,000, HK\$4,291,000 and HK\$144,000 respectively.

DIRECTORS' PROFILE

CHAN Kai-lung, Patrick *Executive Director*

Mr. Patrick Chan was appointed Non-Executive Director of the Company in October 1996 and became Executive Director in May 2002. He is the Company's Chief Financial Officer responsible for the formulation and execution of financial strategies, funding, investment, risk management and corporate development. He is also responsible for investor relations, legal and regulatory affairs and procurement.

Mr. Chan held various positions in the areas of research, investment, investor relations and finance at leading international banking groups and Sun Hung Kai Properties Limited. From December 1994 to May 1996, he was seconded to the Central Policy Unit of the Hong Kong Government as a full-time member.

Mr. Chan is also a director of certain subsidiaries of the Company.

For the financial year ended 30 June 2017, Mr. Chan received salaries (including allowances, retirement scheme contributions and estimated money value of other benefits), bonus and director's fee of HK\$6,048,000, HK\$1,342,000 and HK\$144,000 respectively.

CHAU Kam-kun, Stephen *Executive Director*

Mr. Stephen Chau was appointed Executive Director of the Company in April 2015. He has been with the Company since 1993. He joined the Company as Head of Operations and was made Chief Technology Officer since 1999. He has been responsible for the Company's information and communications technology strategy, roadmap and deployment; he has also led the Company in a number of commercial initiatives.

Mr. Chau's leadership has shaped the Company's technological innovations, impacting all areas of business operations and establishing sustainable competitive advantages. He is responsible for the Company's high performance network, which is widely recognised for its superior voice and data experience. He is the architect of the Company's advanced service platform which enables its many proprietary services, offering differentiation in the marketplace and real value to customers. Mr. Chau also oversees the evolution of the Company's industry leading customer management and support systems enabling frontline staff to provide award-winning customer care.

Mr. Chau has held various senior management positions in telecommunications companies. He is a member of The Institution of Engineering and Technology ("IET"), UK and a Chartered Engineer of the Institute of Electrical Engineers, UK. He is also on the Advisory Committee on Electronic Engineering of The Chinese University of Hong Kong, and the Innovation and Technology Support Programme ("ITSP") Assessment Panel (Information and Technology Subgroup) under the Innovation and Technology Fund.

Mr. Chau is also a director of certain subsidiaries of the Company.

For the financial year ended 30 June 2017, Mr. Chau received salaries (including allowances, retirement scheme contributions and estimated money value of other benefits), bonus and director's fee of HK\$6,346,000, HK\$2,106,000 and HK\$144,000 respectively.

DIRECTORS' PROFILE

David Norman PRINCE *Non-Executive Director*

Mr. David Prince was appointed Director of the Company in July 2005. Mr. Prince has over 20 years' experience of operating at board level in an international environment. Mr. Prince is a member of the Chartered Institute of Management Accountants (UK) and the Chartered Institute of Purchasing and Supply (UK). He is a non-executive director of SUNeVision Holdings Ltd. He is also a director of Wilson Group Limited and a consultant of Sun Hung Kai Real Estate Agency Limited, both are wholly-owned subsidiaries of Sun Hung Kai Properties Limited.

Mr. Prince is currently a non-executive director and chair of the audit committee of Adecco SA which is the global leader in human resources services.

Mr. Prince was group finance director of Cable and Wireless plc. until December 2003 and prior to this, spent some 12 years working in the telecommunications industry in Hong Kong, Mainland China and Asia. From 1994 to 2000 he was finance director and latterly deputy chief executive officer of Hong Kong Telecommunications Limited until it was acquired by PCCW in 2000. He went on to join PCCW plc. as group chief financial officer. In 2002, he left PCCW to join Cable and Wireless as group finance director. Prior to his time in Hong Kong he held senior management roles for Cable and Wireless. His early career was spent in the gas, oil and electronic industries within Europe and the USA.

Mr. Prince is also a member of the Nomination Committee of the Company.

For the financial year ended 30 June 2017, Mr. Prince received a fee of HK\$144,000. Except the above fee, Mr. Prince did not receive any other emoluments during the said financial year.

SIU Hon-wah, Thomas *Non-Executive Director*

Mr. Thomas Siu was appointed Director of the Company in July 2008. Mr. Siu is managing director of Wilson Group which is a major transport infrastructure services provider in Hong Kong. Wilson Group is a wholly-owned subsidiary of Sun Hung Kai Properties Limited. Prior to joining Wilson Group, Mr. Siu had more than 25 years experience in telecommunications and IT sectors. His experience covers finance, business operations and development. Mr. Siu is also a non-executive director of SUNeVision Holdings Ltd.

Mr. Siu holds a MPhil degree from the University of Cambridge and a PhD degree in Information Systems. He is a Certified Public Accountant and is a member of the British Computer Society.

For the financial year ended 30 June 2017, Mr. Siu received a fee of HK\$144,000. Except the above fee, Mr. Siu did not receive any other emoluments during the said financial year.

DIRECTORS' PROFILE

John Anthony MILLER *Non-Executive Director*

Mr. John Anthony Miller, SBS, OBE, was appointed Director of the Company in November 2010.

Mr. Miller was previously a non-executive director of Transport International Holdings Limited (retired on 18 May 2017), The Kowloon Motor Bus Company (1933) Limited (retired on 18 May 2017) and RoadShow Holdings Limited (resigned on 12 December 2017). He was also chairman of Hong Kong Business Aviation Centre Limited, a partly-owned subsidiary of Sun Hung Kai Properties Limited until mid-2016.

Mr. Miller retired from the Civil Service in February 2007 as Permanent Representative of the Hong Kong Special Administrative Region of China to the World Trade Organisation in Geneva. Key positions held over a career spanning 35 years prior to Mr. Miller's retirement include Permanent Secretary for Financial Services and the Treasury (2002-2004), Director of Housing and Chief Executive of the Housing Authority (1996-2002), Director-General of Trade (1993-1996), Director of Marine (1991-1993), Information Coordinator in the Chief Secretary's Office (1989-1991) and Private Secretary to the Governor (1979-1982). Mr. Miller holds an MPA degree from Harvard University and a BA degree from London University.

For the financial year ended 30 June 2017, Mr. Miller received a fee of HK\$144,000. Except the above fee, Mr. Miller did not receive any other emoluments during the said financial year.

LI Ka-cheung, Eric, JP *Independent Non-Executive Director*

Dr. Eric Li, GBS, OBE, JP, LLD, DSocSc., HonDSocSc (EdUHK), B.A., FCPA (Practising), FCA, FCPA (Aust.), FCIS, was appointed Director of the Company in October 1996. Dr. Li is the senior partner of Li, Tang, Chen & Co., Certified Public Accountants and an independent non-executive director of Sun Hung Kai Properties Limited, Transport International Holdings Limited, Wong's International Holdings Limited, Hang Seng Bank Limited and China Resources Beer (Holdings) Company Limited.

Dr. Li was an independent non-executive director of Roadshow Holdings Limited (resigned on 12 December 2017).

Dr. Li is a member of the 13th National Committee of the Chinese People's Political Consultative Conference. He was previously a convenor-cum-member of the Financial Reporting Review Panel, a member of the Legislative Council of Hong Kong and chairman of its Public Accounts Committee, president of the Hong Kong Institute of Certified Public Accountants, an advisor to the Ministry of Finance on international accounting standards and a member of the Commission on Strategic Development.

Dr. Li is also chairman of the Remuneration Committee and the Audit Committee of the Company.

For the financial year ended 30 June 2017, Dr. Li received a fee of HK\$288,000 including the fee for acting as the chairman of the Audit Committee of the Company. Except the above fee, Dr. Li did not receive any other emoluments during the said financial year.

DIRECTORS' PROFILE

NG Leung-sing, JP *Independent Non-Executive Director*

Mr. Ng Leung-sing was appointed Director of the Company in June 1997. Mr. Ng is chairman of Bank of China (Hong Kong) Trustees Limited and a director of the BOCHK Charitable Foundation. He has been an independent non-executive director of Nine Dragons Paper (Holdings) Limited (since March 2013) and Hanhua Financial Holding Co., Ltd. (since June 2013).

Mr. Ng is a Hong Kong Deputy to the 10th, 11th, 12th and 13th (with effect from March 2018) National People's Congress, P.R.C. He is also a director of the Hong Kong Mortgage Corporation Limited (from April 2014).

Mr. Ng was vice-chairman of Chiyu Banking Corporation Limited (until March 2017), independent non-executive director of MTR Corporation Limited (until May 2017), general manager of the Bank-wide Operation Department of Bank of China (Hong Kong) Limited from 2005 to 2009, and executive director and general manager of The China and South Sea Bank Limited, Hong Kong from 1990 to 1998. He was also the Chinese Representative of the Sino-British Land Commission and the trustee of Hong Kong Government Land Fund from 1988 to 1997, a member of the Corporate Contribution Programme Organisation Committee of The Community Chest of Hong Kong from 1992 to 1996, a member of the Legislative Council of Hong Kong from 1996 to 2004 and from 2012 to 2016, a member of the Hong Kong Housing Authority from 1996 to 2004, a member of the Court of Lingnan University from 1999 to 2011, a member of the managing board of the Kowloon-Canton Railway Corporation from 2004 to 2007, and a member of the board of management of the Chinese Permanent Cemeteries from 2009 to 2015.

Mr. Ng was appointed as the Justice of the Peace in 2001, and was awarded the Silver Bauhinia Star by the HKSAR government in 2004.

Mr. Ng is also a member of the Remuneration Committee, the Nomination Committee and the Audit Committee of the Company.

For the financial year ended 30 June 2017, Mr. Ng received a fee of HK\$288,000 including the fee for acting as member of the Audit Committee of the Company. Except the above fee, Mr. Ng did not receive any other emoluments during the said financial year.

GAN Fock-kin, Eric *Independent Non-Executive Director*

Mr. Eric Gan was appointed Director of the Company in December 2005. Mr. Gan is founder and president of eAccess Ltd., the fourth mobile operator (EMOBILE brand) in Japan which is now a subsidiary of SoftBank Corp. Following the merger of eAccess and Willcom Inc. in June 2014, Mr. Gan was appointed representative director, president and chief executive officer of the combined entity – Ymobile Corporation. Mr. Gan is also an executive vice president of Softbank Mobile Corp.

Prior to the establishment of eAccess, Mr. Gan worked as a telecom analyst and managing director for Goldman Sachs Japan when he was involved in many telecommunication financing deals in Japan/Asia, including the listing of SmarTone, NTT DoCoMo (one of the world's largest IPOs), NTT equity tranches and many other telecom related IPO and advisory projects.

Mr. Gan was born in Hong Kong and graduated from Imperial College, University of London. Mr. Gan now lives in Japan (since 1990).

Mr. Gan is also chairman of the Nomination Committee and a member of the Audit Committee of the Company.

For the financial year ended 30 June 2017, Mr. Gan received a fee of HK\$288,000 including the fee for acting as member of the Audit Committee of the Company. Except the above fee, Mr. Gan did not receive any other emoluments during the said financial year.



DIRECTORS' PROFILE

IP YEUNG See-ming, Christine *Independent Non-Executive Director*

Mrs. Christine Ip was appointed Director of the Company in November 2012. Mrs. Ip joined United Overseas Bank Limited ("UOB") in 2011. She is a Managing Director responsible for developing the Bank's Greater China strategy. Mrs. Ip has been appointed as CEO of UOB Hong Kong since 2012 and CEO Greater China with effect from 1 July 2016.

Mrs. Ip is a seasoned banker with more than 30 years of experience in both Consumer and Corporate Banking, and she has significant experience in China. Prior to joining UOB, Mrs. Ip has held a range of senior management positions in product and sales management, customer segment management and risk management in Hong Kong, the United States, Canada, Singapore and China with Australia and New Zealand Bank, Standard Chartered Bank and HSBC.

Mrs. Ip's achievements have brought her the Asia Retail Congress award for "Best International Retail Banker" in 2008.

- Mrs. Ip holds a Bachelor's degree in Arts from The University of Hong Kong and a MBA degree from The Hong Kong University of Science and Technology. Mrs. Ip is also an associate of The Institute of Bankers.

For the financial year ended 30 June 2017, Mrs. Ip received a fee of HK\$144,000. Except the above fee, Mrs. Ip did not receive any other emoluments during the said financial year.

LAM Kwok-fung, Kenny *Independent Non-Executive Director*

Mr. Kenny Lam was appointed Director of the Company in March 2017. Mr. Lam is currently Group President of Noah Holdings Limited ("Noah"), a company listed on the New York Stock Exchange. It provides comprehensive financial services such as wealth management, overseas asset allocation, high-end insurance and high-end education for enterprises and high networth customers. Mr. Lam oversees all of Noah's management and operations and is responsible for driving all key strategic initiatives in both China and overseas.

Prior to Noah, Mr. Lam was a Global Partner at McKinsey & Company ("McKinsey") based in Hong Kong, a co-Leader of its Asia Financial Institution Practice, and Head of Asia Wealth and Asset Management Practice. For 16 years, he has led transformational programs for leading financial institutions across Asia.

Mr. Lam has strong expertise in bringing innovations to enhancing customer service. He also has rich knowledge of "fintech" developments in Asia.

Before McKinsey, Mr. Lam was with American law firm Shearman & Sterling in New York and Hong Kong, counseling multinational corporations in various M&A transactions and NYSE/Nasdaq public offerings.

Mr. Lam is a member of the Asia Business Leaders Advisory Council for the Government of Canada (under the Asia Pacific Foundation).

Mr. Lam graduated with a MA (Honours) in Law from Oxford University and magna cum laude with a BS in Finance from the Wharton School of the University of Pennsylvania, where he was a Joseph Wharton Scholar and a Benjamin Franklin Scholar.

For the period from 1 March 2017 (date of appointment as a director of the Company) to 30 June 2017, Mr. Lam received a fee of HK\$48,000. Except the above fee, Mr. Lam did not receive any other emoluments during the said financial year.

DIRECTORS' PROFILE

Notes:

Saved as disclosed in the Directors' respective biographical details under this section, the Directors (1) have not held any directorships in other public listed companies, whether in Hong Kong or overseas, during the last three years; (2) do not hold any other positions in the Company and its subsidiaries; and (3) do not have any other relationship with any Directors, senior management or substantial or controlling shareholders of the Company.

No service contracts have been signed between the Company and the Directors (except Executive Directors) and there is no fixed term of their service with the Company. Their appointments are subject to retirement by rotation and re-election at annual general meetings in accordance with the Bye-laws of the Company and the Listing Rules. They are entitled to directors' fees which are determined by the Board under the authority granted by shareholders at annual general meetings. The fees are subject to annual assessment based on prevailing market rate of directors' fees for companies listed in Hong Kong.

Ms. Anna Yip, Executive Director, entered into an employment contract with the Company for her serving as Executive Director and Chief Executive Officer of the Company, with no fixed term of service. She is entitled to a basic salary which is subject to review by the Board from time to time with reference to her responsibility and performance. She is also entitled to a discretionary performance bonus, the computation of which is based on her performance and contributions to the Group. Ms. Yip's appointment as a director of the Company is subject to retirement by rotation and re-election at annual general meetings in accordance with the Bye-laws of the Company and the Listing Rules. Ms. Yip is entitled to a director's fee which is determined by the Board under the authority granted by shareholders at annual general meetings. The fee is subject to annual assessment based on prevailing market rate of directors' fees for companies listed in Hong Kong.

The Company and Mr. Chan Kai-lung, Patrick, Executive Director, entered into an employment contract dated 1 May 2002 under which Mr. Chan has been appointed to act as Executive Director of the Group with effect from 15 May 2002 with no fixed term of service. He is entitled to a basic salary which is subject to review by the Board from time to time with reference to his responsibility and performance. He is also entitled to discretionary bonus, the computation of which is based on his performance and profitability of the Group. Mr. Chan's appointment as a director of the Company is subject to retirement by rotation and re-election at annual general meetings in accordance with the Bye-laws of the Company and the Listing Rules. Mr. Chan is entitled to a director's fee which is determined by the Board under the authority granted by shareholders at annual general meetings. The fee is subject to annual assessment based on prevailing market rate of directors' fees for companies listed in Hong Kong.

There is an employment contract entered into between Mr. Chau Kam-kun, Stephen, Executive Director, and a subsidiary of the Company for his serving as the Company's Chief Technology Officer. As the Chief Technology Officer, Mr. Chau is entitled to a basic salary which is subject to review by the Board from time to time with reference to his responsibility and performance. He is also entitled to a discretionary bonus, the computation of which is based on his performance and profitability of the Group. Mr. Chau has no fixed term of service with the Company for acting as a director of the Company. Mr. Chau's appointment as a director of the Company is subject to retirement by rotation and re-election at annual general meetings in accordance with the Bye-laws of the Company and the Listing Rules. Mr. Chau is entitled to a director's fee which is determined by the Board under the authority granted by shareholders at annual general meetings. The fee is subject to annual assessment based on prevailing market rate of directors' fees for companies listed in Hong Kong.

The Directors' interests in shares of the Company or any of its associated corporations, if any, within the meaning of Part XV of the Securities and Futures Ordinance as at 31 December 2017 are disclosed in "Directors' and chief executive's interests" section on pages 52 to 55 of this Interim Report.

STAFF ENGAGEMENT

Together We Nurture

SmarTone understands people is the most valuable assets to the company. We communicate with them, empower them with training and career development opportunities as well as recognise their performance. We also encourage work-life balance through a variety of activities.

(1) Grooming Talents



Gear Up Yourself Programme
develops millennial talents.

SmarTone
Telecommunications
Holdings Limited

Youth engagement programmes, including internship and exchange activities, inspire young generation.



Reaching Up Programme
develops leadership of potential staff for career advancement.



Cross-sector exchange
with scalable corporations widens horizons for staff.

(2) Caring for Staff

Work-life balance with flexible working hours, birthday leave, SmarTone 25th anniversary leave, full-pay maternity leave, paternity leave and nursing rooms.

Fun workplace with festive celebrations, annual dinner and interest classes.



COMMUNITY ENGAGEMENT

Empowering Our Future

SmarTone is dedicated in corporate social responsibility and is actively engaged in a wide range of social service activities to contribute to the community. SmarTone Volunteer Team has also been formed to encourage our staff to give back to the society.

(1) Caring for the Community



SmarTone
Telecommunications
Holdings Limited



Staff skipped meals to support
Famine 30.



Heartfelt support to the
Blood Donation Day.



SmarTone Robotics Workshop
and **Talent Scholarship** unleashed
the potentials of underprivileged children.



Culture tour with the seniors.



COMMUNITY ENGAGEMENT



Family Carnival

promoted positive parenting.

Fun cooking class

encouraged bonding and communication among foster families.



Children's Forum Town Hall

enabled children of ethnic minorities to explore mobile technology.

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(2) Charity Events



Sun Hung Kai Properties Hong Kong Cyclothon



Sun Hung Kai Properties Vertical Run – Race to Hong Kong ICC

REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION



羅兵咸永道

TO THE BOARD OF DIRECTORS OF
SMARTONE TELECOMMUNICATIONS HOLDINGS LIMITED
(Incorporated in Bermuda with limited liability)

Introduction

We have reviewed the interim financial information set out on pages 25 to 50, which comprises the condensed consolidated balance sheet of SmarTone Telecommunications Holdings Limited (the "Company") and its subsidiaries (together, the "Group") as at 31 December 2017 and the related condensed consolidated profit and loss account, the condensed consolidated statement of comprehensive income, the condensed consolidated statement of cash flows and the condensed consolidated statement of changes in equity for the six-month period then ended, and a summary of significant accounting policies and other explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of a report on interim financial information to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants. The directors of the Company are responsible for the preparation and presentation of this interim financial information in accordance with Hong Kong Accounting Standard 34 "Interim Financial Reporting". Our responsibility is to express a conclusion on this interim financial information based on our review and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

SmarTone
Telecommunications
Holdings Limited

Scope of Review

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim financial information is not prepared, in all material respects, in accordance with Hong Kong Accounting Standard 34 "Interim Financial Reporting".

PricewaterhouseCoopers
Certified Public Accountants

Hong Kong, 13 February 2018

CONDENSED CONSOLIDATED PROFIT AND LOSS ACCOUNT

For the six months ended 31 December 2017
(Expressed in Hong Kong dollars)

		Unaudited six months ended 31 December	
	Note	2017 \$000	2016 \$000
Service revenue		2,521,674	2,673,627
Handset and accessory sales		1,585,903	2,698,677
Revenues	6	4,107,577	5,372,304
Cost of inventories sold		(1,547,406)	(2,655,218)
Staff costs		(358,102)	(372,037)
Other operating expenses		(1,122,042)	(1,096,478)
Depreciation, amortisation and loss on disposal	9	(627,192)	(721,207)
Operating profit		452,835	527,364
Finance income	7	29,189	28,247
Finance costs	8	(64,259)	(69,701)
Profit before income tax	9	417,765	485,910
Income tax expense	10	(93,455)	(96,576)
Profit after income tax		324,310	389,334
Attributable to			
Equity holders of the Company		328,117	393,399
Non-controlling interests		(3,807)	(4,065)
		324,310	389,334
Earnings per share for profit attributable to the equity holders of the Company during the period (expressed in cents per share)	12		
Basic		29.8	36.4
Diluted		29.8	36.4

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The notes on pages 32 to 50 are an integral part of these condensed consolidated Interim Financial Statements.

CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the six months ended 31 December 2017
(Expressed in Hong Kong dollars)

	Unaudited six months ended 31 December	
	2017 \$000	2016 \$000
Profit for the period	324,310	389,334
Other comprehensive income/(loss)		
Items that may be reclassified subsequently to profit and loss:		
Fair value loss on financial investments, net of tax	(686)	(1,624)
Currency translation differences	2,082	(1,859)
Other comprehensive income/(loss) for the period, net of tax	1,396	(3,483)
Total comprehensive income for the period	325,706	385,851
Total comprehensive income attributable to Equity holders of the Company	329,513	389,916
Non-controlling interests	(3,807)	(4,065)
	325,706	385,851

CONDENSED CONSOLIDATED BALANCE SHEET

As at 31 December 2017 and 30 June 2017
(Expressed in Hong Kong dollars)

	Note	Unaudited 31 December 2017 \$000	Audited 30 June 2017 \$000
Non-current assets			
Leasehold land and land use rights		11,521	11,383
Fixed assets	14	2,960,735	3,071,725
Interest in an associate		3	3
Financial investments	15	549,722	672,528
Intangible assets	16	3,649,599	3,631,399
Deposits and prepayments	17	116,628	91,076
Deferred income tax assets		5,899	6,130
		7,294,107	7,484,244
Current assets			
Inventories		264,290	181,703
Financial investments	15	62,558	47,568
Trade receivables	17	364,431	321,450
Deposits and prepayments	17	155,445	167,188
Other receivables	17	51,046	47,002
Tax reserve certificate		252,362	252,362
Pledged bank deposits		2,385	2,385
Short-term bank deposits		–	124,893
Cash and cash equivalents		1,751,229	1,146,795
		2,903,746	2,291,346
Current liabilities			
Trade payables	18	890,093	357,393
Other payables and accruals		603,333	804,562
Current income tax liabilities		371,504	399,342
Bank borrowings	19	134,552	133,636
Customer prepayments and deposits		230,968	224,202
Deferred income		217,724	206,023
Mobile licence fee liabilities		59,280	60,040
		2,507,454	2,185,198
Non-current liabilities			
Customer prepayments and deposits		133,667	47,044
Asset retirement obligations		45,799	47,378
Bank and other borrowings	19	2,494,295	2,557,049
Mobile licence fee liabilities		142,376	167,886
Deferred income tax liabilities		132,858	136,738
		2,948,995	2,956,095
Net assets			
		4,741,404	4,634,297

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CONDENSED CONSOLIDATED BALANCE SHEET

As at 31 December 2017 and 30 June 2017
(Expressed in Hong Kong dollars)

	Note	Unaudited 31 December 2017 \$000	Audited 30 June 2017 \$000
Capital and reserves			
Share capital	20	112,118	110,581
Reserves		4,592,359	4,482,982
Total equity attributable to equity holders of the Company		4,704,477	4,593,563
Non-controlling interests		36,927	40,734
Total equity		4,741,404	4,634,297

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

For the six months ended 31 December 2017
(Expressed in Hong Kong dollars)

	Unaudited six months ended 31 December	
	2017 \$000	2016 \$000
Cash flows from operating activities	1,501,215	1,138,984
Income tax paid	(124,949)	(312,514)
Net cash generated from operating activities	1,376,266	826,470
Cash flows from investing activities		
Payment for purchase of fixed assets	(388,430)	(299,332)
Payment of mobile licence fees	(38,280)	(2,476,723)
Additions of handset subsidies	(319,563)	(196,733)
Decrease in short-term deposits	124,899	341,053
Proceeds from disposal of held-to-maturity debt securities	105,609	35,771
Other investing activities	32,063	35,832
Net cash used in investing activities	(483,702)	(2,560,132)
Cash flows from financing activities		
Payment for repurchase of shares	(120,536)	(23,635)
Repayment of bank borrowings	(69,709)	(66,385)
Dividends paid to the Company's equity holders	(99,287)	(227,796)
Net cash used in financing activities	(289,532)	(317,816)
Net increase/(decrease) in cash and cash equivalents	603,032	(2,051,478)
Effect of foreign exchange rate change	1,402	(657)
Cash and cash equivalents at 1 July	1,146,795	2,898,512
Cash and cash equivalents at 31 December	1,751,229	846,377

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The notes on pages 32 to 50 are an integral part of these condensed consolidated Interim Financial Statements.

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the six months ended 31 December 2017
(Expressed in Hong Kong dollars)

	Unaudited										
	Attributable to equity holders of the Company										
	Share capital \$000	Share premium \$000	Revaluation reserve \$000	Capital redemption reserve \$000	Contributed surplus \$000	Employee share-based compensation reserve \$000	Exchange reserve \$000	Retained profits \$000	Total \$000	Non- controlling interests \$000	Total \$000
At 1 July 2016	108,118	797,046	9,079	10,949	53,394	1,096	3,959	3,333,126	4,316,767	47,068	4,363,835
Comprehensive income											
Profit for the period	-	-	-	-	-	-	-	393,399	393,399	(4,065)	389,334
Other comprehensive loss											
Fair value loss on financial investments, net of tax	-	-	(1,624)	-	-	-	-	-	(1,624)	-	(1,624)
Currency translation differences	-	-	-	-	-	-	(1,859)	-	(1,859)	-	(1,859)
Total comprehensive income for the period ended 31 December 2016	-	-	(1,624)	-	-	-	(1,859)	393,399	389,916	(4,065)	385,851
Transactions with owners											
Share-based payments	-	-	-	-	-	2,013	-	-	2,013	-	2,013
Lapse of share option	-	-	-	-	1,096	(1,096)	-	-	-	-	-
Repurchase of shares	(189)	-	-	189	(23,446)	-	-	(189)	(23,635)	-	(23,635)
Payment of 2016 final dividend	1,159	127,212	-	-	-	-	-	(356,167)	(227,796)	-	(227,796)
Total transactions with owners	970	127,212	-	189	(22,350)	917	-	(356,356)	(249,418)	-	(249,418)
At 31 December 2016	109,088	924,258	7,455	11,138	31,044	2,013	2,100	3,370,169	4,457,265	43,003	4,500,268

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the six months ended 31 December 2017
(Expressed in Hong Kong dollars)

	Unaudited										
	Attributable to equity holders of the Company										
	Share capital \$000	Share premium \$000	Revaluation reserve \$000	Capital redemption reserve \$000	Contributed surplus \$000	Employee share-based compensation reserve \$000	Exchange reserve \$000	Retained profits \$000	Total \$000	Non-controlling interests \$000	Total \$000
At 1 July 2017	110,581	1,137,774	6,114	11,769	2,507	4,291	1,328	3,319,199	4,593,563	40,734	4,634,297
Comprehensive income											
Profit for the period	-	-	-	-	-	-	-	328,117	328,117	(3,807)	324,310
Other comprehensive income											
Fair value loss on financial investments, net of tax	-	-	(686)	-	-	-	-	-	(686)	-	(686)
Currency translation differences	-	-	-	-	-	-	2,082	-	2,082	-	2,082
Total comprehensive income for the period ended 31 December 2017	-	-	(686)	-	-	-	2,082	328,117	329,513	(3,807)	325,706
Transactions with owners											
Share-based payments	-	-	-	-	-	1,224	-	-	1,224	-	1,224
Repurchase of shares (note 20(a))	(1,277)	-	-	1,277	(2,158)	-	-	(118,378)	(120,536)	-	(120,536)
Payment of 2017 final dividend (note 20(b))	2,814	259,254	-	-	-	-	-	(361,355)	(99,287)	-	(99,287)
Total transactions with owners	1,537	259,254	-	1,277	(2,158)	1,224	-	(479,733)	(218,599)	-	(218,599)
At 31 December 2017	112,118	1,397,028	5,428	13,046	349	5,515	3,410	3,167,583	4,704,477	36,927	4,741,404

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The notes on pages 32 to 50 are an integral part of these condensed consolidated Interim Financial Statements.

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

(Expressed in Hong Kong dollars)

1 General information

SmarTone Telecommunications Holdings Limited (the “Company”) and its subsidiaries (together, the “Group”) are principally engaged in the provision of telecommunications services and the sale of handsets and accessories in Hong Kong and Macau.

The Company is a limited liability company incorporated in Bermuda. The address of its head office and principal place of business is 31/F, Millennium City 2, 378 Kwun Tong Road, Kwun Tong, Hong Kong.

The Company has its listing on The Stock Exchange of Hong Kong Limited (the “HKSE”).

These unaudited condensed consolidated interim financial information (“Interim Financial Statements”) are presented in Hong Kong dollars, unless otherwise stated. These Interim Financial Statements have been approved for issue by the board of directors on 13 February 2018.

2 Basis of preparation

These Interim Financial Statements for the six months ended 31 December 2017 have been prepared in accordance with Hong Kong Accounting Standard (“HKAS”) 34, “Interim Financial Reporting”. These Interim Financial Statements should be read in conjunction with the annual financial statements for the year ended 30 June 2017, which have been prepared in accordance with Hong Kong Financial Reporting Standards (“HKFRSs”).

3 Accounting policies

The accounting policies applied are consistent with those of the annual financial statements for the year ended 30 June 2017, as described in those annual financial statements except for the adoption of amendments to HKFRSs effective for the financial year ending 30 June 2018.

(a) Amendments to standards relevant to and adopted by the Group

The following amendments to standards are mandatory and relevant to the Group for the financial year beginning on 1 July 2017.

HKAS 7 (Amendments)	Statement of Cash Flows
HKAS 12 (Amendments)	Income Taxes
HKFRS 12 (Amendments)	Disclosure of Interest in Other Entities

The adoption of the above amendments to standards have no significant impact on these Interim Financial Statements.

Taxes on income in the interim periods are accrued using the tax rate that would be applicable to expected total annual earnings.

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

(Expressed in Hong Kong dollars)

3 Accounting policies *(continued)*

- (b) New standards, amendments to standards and interpretations to existing standards have been issued but are not yet effective and have not been early adopted by the Group

The following new standards, amendments to standards and interpretations to existing standards have been issued but are not yet effective for the financial year beginning 1 July 2017 and have not been early adopted.

Annual Improvements Project	Annual Improvements 2014-2016 Cycle ¹
HKAS 28 (Amendment)	Investments in Associates and Joint Ventures ¹
HKAS 40	Investment Property ¹
HKFRS 1 (Amendment)	First Time Adoption of HKFRS ¹
HKFRS 2 (Amendments)	Classification and Measurement of Share-based Payment Transactions ¹
HKFRS 4 (Amendments)	Applying HKFRS 9 Financial Instruments with HKFRS 4 Insurance Contracts ¹
HKFRS 9	Financial Instruments ¹
HKFRS 10 and HKAS 28 (Amendments)	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture ³
HKFRS 15	Revenue from Contracts with Customers ¹
HKFRS 16	Leases ²
HK (IFRIC) 22	Foreign Currency Transactions and Advance Consideration ¹
HK (IFRIC) 23	Uncertainty over Income Tax Treatments ²

¹ Effective for annual periods beginning on or after 1 January 2018.

² Effective for annual periods beginning on or after 1 January 2019.

³ Effective for annual periods beginning on or after a date to be determined.

The adoption of HKFRS 15 and HKFRS 16 will likely have a significant impact. The Group is in the process of assessing the impact. For other new standards, amendments to standards and interpretations to existing standards, the Group is assessing the impact and is not yet in a position to state whether they would have a significant impact on the Group's results of operation and financial position.

4 Critical accounting estimates and judgements

The preparation of Interim Financial Statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing these Interim Financial Statements, the significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements for the year ended 30 June 2017.

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NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

(Expressed in Hong Kong dollars)

5 Financial risk management and financial instruments

(a) Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including foreign currency risk, interest rate risk and price risk), credit risk and liquidity risk.

The Interim Financial Statements do not include all financial risk management information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements as at 30 June 2017.

There have been no changes in any risk management policies since year end.

(b) Fair value estimation

The table below analyses the Group's financial instruments carried at fair value as at 31 December 2017 by valuation method. The different levels have been defined as follows:

- (i) Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- (ii) Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- (iii) Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The following table presents the Group's assets that are measured at fair value at 31 December 2017 and 30 June 2017.

	Level 1 \$000	Level 2 \$000	Level 3 \$000	Total \$000
Asset				
Available-for-sale financial assets (note 15)				
At 31 December 2017 (Unaudited)	–	7,326	–	7,326
At 30 June 2017 (Audited)	–	8,012	–	8,012

There were no transfers between level 1 and level 2 and no changes in valuation techniques during the period.

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6 Segment information

The chief operating decision-maker (the "CODM") has been identified as the Group's senior executive management. The CODM reviews the Group's internal reporting in order to assess performance and allocate resources. The CODM has determined the operating segments based on these reports.

The CODM considers the business from a geographic perspective. The CODM measures the performance of its segments based on earnings before interest, tax, depreciation, amortisation and loss on disposal ("EBITDA") and operating profit.

An analysis of the Group's segment information by geographical segments is set out as follows:

(a) Segment results

	Unaudited six months ended 31 December 2017			
	Hong Kong \$000	Macau \$000	Elimination \$000	Consolidated \$000
Revenues	4,049,325	249,245	(190,993)	4,107,577
EBITDA	1,067,805	12,222	–	1,080,027
Depreciation, amortisation and loss on disposal	(602,209)	(24,991)	8	(627,192)
Operating profit/(loss)	465,596	(12,769)	8	452,835
Finance income				29,189
Finance costs				(64,259)
Profit before income tax				417,765

	Unaudited six months ended 31 December 2016			
	Hong Kong \$000	Macau \$000	Elimination \$000	Consolidated \$000
Revenues	5,292,994	217,481	(138,171)	5,372,304
EBITDA	1,236,712	11,859	–	1,248,571
Depreciation, amortisation and loss on disposal	(692,605)	(28,611)	9	(721,207)
Operating profit/(loss)	544,107	(16,752)	9	527,364
Finance income				28,247
Finance costs				(69,701)
Profit before income tax				485,910

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6 Segment information *(continued)*

(b) Segment assets/(liabilities)

	At 31 December 2017 (Unaudited)			
	Hong Kong \$000	Macau \$000	Unallocated \$000	Consolidated \$000
Segment assets	8,905,672	421,637	870,544	10,197,853
Segment liabilities	(4,824,118)	(127,969)	(504,362)	(5,456,449)

	At 30 June 2017 (Audited)			
	Hong Kong \$000	Macau \$000	Unallocated \$000	Consolidated \$000
Segment assets	8,435,773	361,226	978,591	9,775,590
Segment liabilities	(4,453,512)	(151,701)	(536,080)	(5,141,293)

There are no differences from the last annual financial statements in the basis of segmentation or in the basis of measurement of segment results.

7 Finance income

	Unaudited six months ended 31 December	
	2017 \$000	2016 \$000
Interest income from listed debt securities	16,201	21,868
Interest income from bank deposits	11,159	6,062
Gain on disposal of listed debt securities	1,391	–
Accretion income	438	317
	29,189	28,247

Accretion income represents changes in the rental deposits due to passage of time calculated by applying an effective interest rate method of allocation to the amount of rental deposits at the beginning of the period.

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8 Finance costs

	Unaudited six months ended 31 December	
	2017 \$000	2016 \$000
Interest expense		
Bank and other borrowings	45,168	48,187
Bank charges for credit card instalment	5,496	2,310
Accretion expenses		
Mobile licence fee liabilities	12,010	19,021
Asset retirement obligations	694	741
Net exchange loss/(gain) on financing activities (note 11)	891	(558)
	64,259	69,701

Accretion expenses represent changes in the mobile licence fee liabilities and asset retirement obligations due to passage of time calculated by applying an effective interest rate method of allocation to the amount of the liabilities at the beginning of the period.

9 Profit before income tax

Profit before income tax is stated after charging and crediting the following:

	Unaudited six months ended 31 December	
	2017 \$000	2016 \$000
Charging:		
Cost of services provided	179,747	161,522
Operating lease rentals for land and buildings, transmission sites and leased lines	533,056	516,781
Impairment loss of trade receivables (note 17)	6,041	10,396
Net exchange loss (note 11)	3,762	–
Loss on disposal of fixed assets	4,346	960
Depreciation of fixed assets, leasehold land and land use rights	324,650	341,408
Amortisation of handset subsidies	155,461	265,309
Amortisation of mobile licence fees	142,735	113,530
Share-based payments	1,224	2,013
Crediting:		
Reversal of impairment loss of inventories	2,008	4,624
Net exchange gain (note 11)	–	1,041

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10 Income tax expense

Hong Kong profits tax has been provided at the rate of 16.5% (2016: 16.5%) on the estimated assessable profit for the period. Income tax on overseas profits has been calculated on the estimated assessable profit for the period at the tax rates prevailing in the countries in which the Group operates.

The amount of income tax expense recognised in the condensed consolidated profit and loss account represents:

	Unaudited six months ended 31 December	
	2017 \$000	2016 \$000
Current income tax		
Hong Kong profits tax	94,953	95,980
Overseas tax	696	768
Under/(over)-provision in prior years		
Hong Kong profits tax	1,455	–
Overseas tax	–	(3,188)
	97,104	93,560
Deferred income tax	(3,649)	3,016
	93,455	96,576

Income tax expense is recognised based on management's estimate of the weighted average annual income tax rate expected for the full financial year.

11 Net exchange loss/(gain)

The exchange differences charged/(credited) to the condensed consolidated profit and loss account are included as follows:

	Unaudited six months ended 31 December	
	2017 \$000	2016 \$000
Other operating expenses	2,871	(483)
Finance costs (note 8)	891	(558)
	3,762	(1,041)

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12 Earnings per share

(a) Basic

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of ordinary shares in issue.

	Unaudited six months ended 31 December	
	2017	2016
Profit attributable to equity holders of the Company (\$000)	328,117	393,399
Weighted average number of ordinary shares in issue	1,100,394,473	1,080,874,643
Basic earnings per share (cents per share)	29.8	36.4

(b) Diluted

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares.

	Unaudited six months ended 31 December	
	2017	2016
Profit attributable to equity holders of the Company (\$000)	328,117	393,399
Weighted average number of ordinary shares for diluted earnings per share	1,100,394,473	1,080,874,643
Diluted earnings per share (cents per share)	29.8	36.4

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13 Dividends

(a) In respect of the period

	Unaudited six months ended 31 December	
	2017 \$000	2016 \$000
Interim dividend declared of 18 cents (2016: 27 cents) per share	201,813	294,130

At a meeting held on 13 February 2018, the directors declared an interim dividend of 18 cents per share for the year ending 30 June 2018. The interim dividend declared is not reflected as a dividend payable in these Interim Financial Statements, but will be reflected as an appropriation of retained profits for the year ending 30 June 2018.

The interim dividend declared is calculated based on the number of shares in issue at the date of approval of these Interim Financial Statements.

(b) Attributable to prior year paid in the period

	Unaudited six months ended 31 December	
	2017 \$000	2016 \$000
Final dividend of 33 cents (2016: 33 cents) per share	361,355	356,167

14 Fixed assets

	Unaudited \$000
Opening net book amount at 1 July 2017	3,071,725
Additions	217,956
Disposals	(5,020)
Exchange differences	395
Depreciation	(324,321)
Closing net book amount at 31 December 2017	2,960,735
Opening net book amount at 1 July 2016	3,235,992
Additions	162,667
Disposals	(2,494)
Exchange differences	(369)
Depreciation	(341,089)
Closing net book amount at 31 December 2016	3,054,707

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14 Fixed assets *(continued)*

During the six months ended 31 December 2017, major fixed assets acquired by the Group included network and testing equipment, including network under construction amounting to \$184,469,000.

At 31 December 2017, buildings with carrying amount of \$78,840,000 (30 June 2017: \$80,059,000) were pledged as security for bank borrowings of the Group (note 19).

15 Financial investments

	Unaudited 31 December 2017 \$000	Audited 30 June 2017 \$000
Available-for-sale financial assets (a)	7,326	8,012
Held-to-maturity debt securities (b)	604,954	712,084
	612,280	720,096
Less: held-to-maturity debt securities maturing after 1 year included under non-current assets	(549,722)	(672,528)
Total current portion of financial investments	62,558	47,568

(a) Available-for-sale financial assets

	Unaudited \$000
At 1 July 2017	8,012
Fair value loss transferred to equity	(686)
At 31 December 2017	7,326

The available-for-sale financial assets are denominated in United States ("US") dollars, unlisted and traded on inactive markets and of private issuers.

The available-for-sale financial assets are stated at fair value based on the net asset value per unit of the respective funds as determined by the managers of the relevant funds.

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15 Financial investments (continued)

(b) Held-to-maturity debt securities

	Unaudited \$000
At 1 July 2017	712,084
Disposal	(104,218)
Amortisation	(3,737)
Exchange differences	825
At 31 December 2017	604,954

The held-to-maturity debt securities are denominated in US dollars.

The carrying amounts approximate their fair values.

During the six months ended 31 December 2017, the Group has recognised a gain on disposal of held-to-maturity debt securities of \$1,391,000 upon exercise of call option by issuers (2016: \$45,000).

None of these financial assets is either past due or impaired.

16 Intangible assets

	Unaudited		
	Handset subsidies \$000	Mobile licence fees \$000	Total \$000
Opening net book amount at 1 July 2017	295,501	3,335,898	3,631,399
Additions	319,563	–	319,563
Amortisation	(155,461)	(142,735)	(298,196)
Disposal	(3,167)	–	(3,167)
Closing net book amount at 31 December 2017	456,436	3,193,163	3,649,599
Opening net book amount at 1 July 2016	452,150	1,304,963	1,757,113
Additions	196,733	2,287,200	2,483,933
Amortisation	(265,309)	(113,530)	(378,839)
Disposal	(2,461)	–	(2,461)
Closing net book amount at 31 December 2016	381,113	3,478,633	3,859,746

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17 Trade and other receivables

	Unaudited 31 December 2017 \$000	Audited 30 June 2017 \$000
Trade receivables	374,661	334,302
Less: provision for impairment of trade receivables	(10,230)	(12,852)
Trade receivables – net	364,431	321,450
Deposits and prepayments	272,073	258,264
Other receivables	51,046	47,002
	687,550	626,716
Less: deposits and prepayments included under non-current assets	(116,628)	(91,076)
Current assets	570,922	535,640

The credit periods granted by the Group to its customers generally range from 15 days to 45 days from the date of invoice. An ageing analysis of trade receivables, net of provision, based on invoice date is as follows:

	Unaudited 31 December 2017 \$000	Audited 30 June 2017 \$000
Current to 30 days	310,415	275,258
31 - 60 days	31,149	26,457
61 - 90 days	10,731	12,951
Over 90 days	12,136	6,784
	364,431	321,450

There is no concentration of credit risk with respect to trade receivables, as the Group has a large number of customers.

The Group has recognised a loss of \$6,041,000 (2016: \$10,396,000) for the impairment of its trade receivables during the six months ended 31 December 2017. The loss has been included in "other operating expenses" in the condensed consolidated profit and loss account.

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18 Trade payables

An ageing analysis of trade payables based on invoice date is as follows:

	Unaudited 31 December 2017 \$000	Audited 30 June 2017 \$000
Current to 30 days	687,361	157,533
31 - 60 days	92,369	85,232
61 - 90 days	39,535	49,759
Over 90 days	70,828	64,869
	890,093	357,393

19 Bank and other borrowings

	Unaudited 31 December 2017 \$000	Audited 30 June 2017 \$000
Secured bank borrowings	63,115	66,000
Unsecured bank borrowings	1,019,269	1,081,923
Guaranteed notes (a)	1,546,463	1,542,762
	2,628,847	2,690,685
Less: bank borrowings included under current liabilities	(134,552)	(133,636)
Non-current portion	2,494,295	2,557,049

- (a) On 8 April 2013, SmarTone Finance Limited, an indirect wholly-owned subsidiary of the Company, issued US\$200 million, 3.875% guaranteed notes due in 2023, which are listed on The Stock Exchange of Hong Kong Limited. The notes are irrevocably and unconditionally guaranteed by the Company and will rank pari passu with all other outstanding unsecured and unsubordinated obligations of the Company.

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

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19 Bank and other borrowings (continued)

The carrying amounts of the Group's bank borrowings included under current liabilities approximate their fair values, as the impact of discounting is not significant. The fair values of the bank borrowings included under non-current liabilities as estimated by discounting their future cash flows at the prevailing market borrowing rates at the period end date for similar borrowings and the fair values of guaranteed notes as calculated using the market price are as follows:

	Level 1 \$000	Level 2 \$000	Level 3 \$000	Total \$000
At 31 December 2017				
Secured bank borrowings	–	57,220	–	57,220
Unsecured bank borrowings	–	804,753	–	804,753
Guaranteed notes	1,580,690	–	–	1,580,690
Total	1,580,690	861,973	–	2,442,663

	Level 1 \$000	Level 2 \$000	Level 3 \$000	Total \$000
At 30 June 2017				
Secured bank borrowings	–	60,186	–	60,186
Unsecured bank borrowings	–	857,606	–	857,606
Guaranteed notes	1,584,921	–	–	1,584,921
Total	1,584,921	917,792	–	2,502,713

At 31 December 2017, secured bank borrowings are secured by certain buildings of the Group (note 14) (30 June 2017: same).

20 Share capital

	Unaudited	
	Shares of \$0.1 each	\$000
Authorised		
At 30 June 2017 and 31 December 2017	2,000,000,000	200,000
Issued and fully paid		
At 1 July 2017	1,105,812,453	110,581
Repurchase of shares (a)	(12,774,500)	(1,277)
Issue of shares in lieu of cash dividends (b)	28,143,051	2,814
At 31 December 2017	1,121,181,004	112,118

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20 Share capital *(continued)*

- (a) During the six months ended 31 December 2017, the Company repurchased and cancelled 12,774,500 shares on the HKSE. The total amount paid to acquire these cancelled shares of \$120,536,000 was deducted from equity attributable to equity holders.
- (b) On 29 August 2017, the board of directors declared a final dividend of 33 cents per share for the year ended 30 June 2017. The shareholders were provided with an option to receive the final dividend in form of scrip dividend. On 19 December 2017, 28,143,051 shares were issued at \$9.312 per share in respect of the final dividend.

21 Share option scheme

(a) Movements in share options

	Unaudited	
	Average exercise price per share	Numbers of share options
At 30 June 2017 and 31 December 2017	\$14.28	3,000,000

At 31 December 2017, 1,000,000 share options were exercisable with average exercise price of \$14.28 per share.

(b) Terms of unexpired and unexercised share options at balance sheet date

Date of grant	Exercise period	Exercise price per share	Unaudited 31 December 2017 Number of share options	Audited 30 June 2017 Number of share options
25 July 2016	25 July 2017 to 24 July 2021	\$14.28	3,000,000	3,000,000

(c) Details of share options exercised

No share options were exercised during the six months ended 31 December 2017 and 2016.

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22 Commitments and contingent liabilities

(a) Capital commitments

	Unaudited 31 December 2017 \$000	Audited 30 June 2017 \$000
Fixed assets		
Contracted for	89,442	73,987
Authorised but not contracted for	272,948	–
	362,390	73,987

(b) Operating lease commitments

The Group leases various retail stores, offices, warehouses, transmission sites and leased lines under non-cancellable operating lease agreements. The leases have varying terms, escalation clauses and renewal rights.

At 31 December 2017, the total future minimum lease payments under non-cancellable operating leases are payable as follows:

	Unaudited 31 December 2017 \$000	Audited 30 June 2017 \$000
Land and buildings and transmission sites		
No later than 1 year	556,848	533,831
Later than 1 year and no later than 5 years	395,384	278,427
Later than 5 years	5,629	9,487
	957,861	821,745
Leased lines		
No later than 1 year	237,011	243,722
Later than 1 year and no later than 5 years	669,579	690,446
Later than 5 years	236,922	309,637
	1,143,512	1,243,805

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22 Commitments and contingent liabilities *(continued)*

(c) Performance bonds

	Unaudited 31 December 2017 \$000	Audited 30 June 2017 \$000
Hong Kong	201,243	301,243
Macau	3,883	3,883
	205,126	305,126

The performance bonds were issued by certain banks in favour of the Telecommunications Authorities of Hong Kong and Macau in accordance with various telecommunications licences issued by those authorities to the Group. The banks' obligations under the performance bonds are guaranteed by the Company and various subsidiaries of the Company.

- (d) At 31 December 2017, the Company and certain of its subsidiaries have provided corporate guarantee for general banking facilities granted to a wholly owned subsidiary of US\$145,495,000 (approximately \$1,137,231,000) and \$600,000,000, of which US\$74,728,000 (approximately \$584,093,000) and \$450,000,000 of the banking facilities were utilised by the subsidiary.

23 Related party transactions

The Group is controlled by Cellular 8 Holdings Limited, which owns 65.96% of the Company's shares as at 31 December 2017. The remaining 34.04% of the shares are widely held, of which 3.73% is held by another subsidiary of Sun Hung Kai Properties Limited ("SHKP"). The ultimate holding company of the Group is SHKP, a company incorporated in Hong Kong.

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23 Related party transactions *(continued)*

- (a) During the six months ended 31 December 2017, the Group had significant transactions with certain fellow subsidiaries and associates of SHKP in the ordinary course of business as set out below. All related party transactions are carried out in accordance with the terms of the relevant agreements governing the transactions.

	Unaudited six months ended 31 December	
	2017	2016
	\$000	\$000
Operating lease rentals for land and buildings and transmission sites (i)	64,158	62,400
Insurance expenses (ii)	2,398	2,758

- (i) Operating lease rentals for land and buildings and transmission sites

Certain subsidiaries and associated companies of SHKP have leased premises to the Group for use as offices, retail stores and warehouses and have granted licences to the Group for the installation of base stations, antennae and telephone cables on certain premises owned by them.

For the six months ended 31 December 2017, rental and licence fees paid and payable to subsidiaries and associated companies of SHKP totalled \$64,158,000 (2016: \$62,400,000).

- (ii) Insurance services

Sun Hung Kai Properties Insurance Limited, a wholly owned subsidiary of SHKP, provides general insurance services to the Group. For the six months ended 31 December 2017, insurance premiums paid and payable were \$2,398,000 (2016: \$2,758,000).

- (b) At 31 December 2017, the Group had an interest in an associate, the major shareholder of which is a subsidiary of SHKP. The principal activity of the associate is to invest in an equity fund which primarily invests in technology related companies in the People's Republic of China.

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23 Related party transactions *(continued)*

(c) Key management compensation

Key management includes directors and senior management. The compensation paid or payable to key management for employee services is shown below:

	Unaudited six months ended 31 December	
	2017 \$000	2016 \$000
Salaries, bonuses and other short-term employee benefits	20,407	19,831
Share-based payments	1,224	2,013
	21,631	21,844

(d) The trading balances set out below with SHKP and its subsidiaries and associated companies (the "SHKP Group") (including buildings and estates managed by the SHKP Group) are included within the relevant balance sheet items:

	Unaudited 31 December 2017 \$000	Audited 30 June 2017 \$000
Trade receivables (note 17)	1,321	1,231
Deposits and prepayments (note 17)	26,447	24,029
Other receivables (note 17)	314	314
Trade payables (note 18)	617	3,259
Other payables and accruals	4,222	3,861

The trading balances are unsecured, interest-free, repayable on similar terms to those offered to unrelated parties and arises from the ordinary course of business from provision of goods and services.

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Interim dividend

The Directors declared an interim dividend of 18 cents per share for the six months ended 31 December 2017 (2016: 27 cents). The interim dividend will be payable in cash, with an option to receive new and fully paid shares in lieu of cash under a scrip dividend scheme (the “Scrip Dividend Scheme”). The Directors may, after having made enquiry regarding the legal restrictions under the laws of the relevant place and the requirements of the relevant regulatory body or stock exchange in relation to the Scrip Dividend Scheme, exclude any shareholder outside Hong Kong from the Scrip Dividend Scheme provided that the Directors consider such exclusion to be necessary or expedient on account either of the legal restrictions under the laws of the relevant place or the requirements of the relevant regulatory body or stock exchange in that place. Such shareholders will receive the interim dividend in cash. A circular containing details of the Scrip Dividend Scheme and the relevant election form are expected to be sent to shareholders on or about Monday, 12 March 2018.

The Scrip Dividend Scheme is conditional upon the Listing Committee of The Stock Exchange of Hong Kong Limited granting the listing of and permission to deal in the new shares to be issued under the Scrip Dividend Scheme.

The interim dividend will be distributed, and the share certificates issued under the Scrip Dividend Scheme will be sent on or about Friday, 13 April 2018 to shareholders whose names appear on the Register of Members of the Company on Friday, 2 March 2018.

Closure of register of members

The record date for entitlement to the interim dividend is Friday, 2 March 2018. For determining the entitlement to the interim dividend, the Register of Members of the Company will be closed for one day on Friday, 2 March 2018 during which no transfer of shares will be effected. In order to qualify for the interim dividend, all transfers accompanied by the relevant share certificates must be lodged with the Company’s Share Registrar in Hong Kong, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen’s Road East, Hong Kong for registration no later than 4:30 p.m. on Thursday, 1 March 2018.

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Directors' and chief executive's interests

As at 31 December 2017, the interests or short positions of the Directors and chief executive of the Company in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")) which were notified to the Company and The Stock Exchange of Hong Kong Limited (the "HKSE") pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they were taken or deemed to have under such provisions of the SFO), or which were recorded in the register required to be kept by the Company under section 352 of the SFO, or which were required, pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") set out in Appendix 10 to the Rules Governing the Listing of Securities on the HKSE (the "Listing Rules"), to be notified to the Company and the HKSE, were as follows:

1. Long positions in shares and underlying shares of the Company

Name of Director	Number of shares held			Number of underlying shares held under equity derivatives	Total	% of shares in issue
	Personal interests (held as beneficial owner)	Other interests	Total			
Kwok Ping-luen, Raymond	–	5,005,048 ¹	5,005,048	–	5,005,048	0.45
Fung Yuk-lun, Allen	428,210	–	428,210	–	428,210	0.04
Anna Yip	–	–	–	3,000,000 ²	3,000,000	0.27
Chau Kam-kun, Stephen	–	11,000 ³	11,000	–	11,000	0.00

Notes:

1. Mr. Kwok Ping-luen, Raymond was deemed to be interested in these shares in the Company by virtue of him being a beneficiary of a discretionary trust for the purpose of Part XV of the SFO.
2. These underlying shares of the Company represented the share options (being regarded for the time being as unlisted physically settled equity derivatives) granted by the Company. Details of these share options are shown in the section entitled "Share option scheme".
3. These shares in the Company were held by the spouse of Mr. Chau Kam-kun, Stephen.

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(Financial figures are expressed in Hong Kong dollars)

2. Long positions in shares and underlying shares of the associated corporations of the Company

(a) Sun Hung Kai Properties Limited ("SHKP")

Name of Director	Number of shares held			Number of underlying shares held under equity derivatives	Total	% of shares in issue
	Personal interests (held as beneficial owner)	Other interests	Total			
Kwok Ping-luen, Raymond	188,743	514,093,186 ¹	514,281,929	–	514,281,929	17.75
Chau Kam-kun, Stephen	1,000	–	1,000	–	1,000	0.00
David Norman Prince	2,000	–	2,000	–	2,000	0.00
Siu Hon-wah, Thomas	–	7,000 ²	7,000	–	7,000	0.00
John Anthony Miller	–	–	–	– ³ (personal interests in shares options)	–	–
Li Ka-cheung, Eric	–	4,028 ⁴	4,028	–	4,028	0.00

Notes:

1. Mr. Kwok Ping-luen, Raymond was deemed to be interested in these shares in SHKP by virtue of him being a beneficiary of certain discretionary trusts for the purpose of Part XV of the SFO.
2. These shares in SHKP were held jointly by Mr. Siu Hon-wah, Thomas and his spouse.
3. These underlying shares of SHKP represented the share options (being regarded for the time being as unlisted physically settled equity derivatives) granted by SHKP under its share option scheme. Details of these share options are shown below:

Name of Director	Date of grant	Exercise price \$	Exercise period*	Number of share options				Outstanding at 31 December 2017
				Outstanding at 1 July 2017	Granted during the period	Exercised during the period	Cancelled/ Lapsed during the period	
John Anthony Miller	11 July 2014	106.80	11 July 2015 to 10 July 2019	48,000	–	48,000	–	–

- * The share options of SHKP can be exercised up to 30% of the grant from the first anniversary of the date of grant, up to 60% of the grant from the second anniversary of the date of grant, and in whole or in part of the grant from the third anniversary of the date of grant.

4. These shares in SHKP were held by the spouse of Dr. Li Ka-cheung, Eric.

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(b) SUNeVision Holdings Ltd. ("SUNeVision")

Name of Director	Number of shares held			Number of underlying shares held under equity derivatives	Total	% of shares in issue
	Personal interests (held as beneficial owner)	Other interests	Total			
Kwok Ping-luen, Raymond	–	3,485,000 ¹	3,485,000	–	3,485,000	0.15
Fung Yuk-lun, Allen	–	–	–	4,000,000 ²	4,000,000	0.17
Chau Kam-kun, Stephen	50,000	–	50,000	–	50,000	0.00

Notes:

1. Mr. Kwok Ping-luen, Raymond was deemed to be interested in these shares in SUNeVision by virtue of him being a beneficiary of certain discretionary trusts for the purpose of Part XV of the SFO.
2. These underlying shares of SUNeVision represented the share options (being regarded for the time being as unlisted physically settled equity derivatives) granted by SUNeVision under its share option scheme. Details of these share options are shown below:

Name of Director	Date of grant	Exercise price \$	Exercise period*	Number of share options				Outstanding at 31 December 2017
				Outstanding at 1 July 2017	Granted during the period	Exercised during the period	Cancelled/ Lapsed during the period	
Fung Yuk-lun, Allen	8 March 2016	2.45	8 March 2017 to 7 March 2021	4,000,000	–	–	–	4,000,000

- * The share options of SUNeVision can be exercised up to 30% of the grant from the first anniversary of the date of grant, up to 60% of the grant from the second anniversary of the date of grant, and in whole or in part of the grant from the third anniversary of the date of grant.

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(c) *Mr. Kwok Ping-luen, Raymond had the following interests in shares of the following associated corporations:*

Name of associated corporation	Attributable holding through corporation	Attributable % of shares in issue through corporation	Actual Holding through corporation	Actual % interests in issued shares
Splendid Kai Limited	2,500	25	1,500 ¹	15
Hung Carom Company Limited	25	25	15 ¹	15
Tinyau Company Limited	1	50	1 ¹	50
Open Step Limited	8	80	4 ¹	40

Note:

1. Mr. Kwok Ping-luen, Raymond was deemed to be interested in these shares by virtue of him being a beneficiary of a discretionary trust for the purpose of Part XV of the SFO.

Save as disclosed above, as at 31 December 2017, none of the Directors or chief executive of the Company had any interests or short positions in any shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which would have to be notified to the Company and the HKSE pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they were taken or deemed to have under such provisions of the SFO), or which were recorded in the register required to be kept by the Company under section 352 of the SFO, or which were required to be notified to the Company and the HKSE pursuant to the Model Code.

Share option scheme

The Company operates a share option scheme, which was adopted on 2 November 2011 and become effective on 8 December 2011 (the "Scheme"). Pursuant to the Scheme, the Company granted/may grant options to participants, including Directors and employees of the Group, to subscribe for the shares of the Company.

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Movements of the share options granted to the participant pursuant to the Scheme during the six months ended 31 December 2017 are as follows:

Grantee	Date of grant	Exercise price \$	Exercise period ¹	Number of share options				
				Outstanding at 1 July 2017	Granted during the period	Exercised during the period	Cancelled/ Lapsed during the period	Outstanding at 31 December 2017
<i>Share options granted under the Scheme</i>								
Director								
Anna Yip	25 July 2016	14.28	25 July 2017 to 24 July 2021	3,000,000	–	–	–	3,000,000

Note:

- The share options can be exercised up to one-third of the grant from the first anniversary of the date of grant, up to two-thirds of the grant from the second anniversary of the date of grant, and in whole or in part of the grant from the third anniversary of the date of grant.

Other than the share options stated above, no share options had been granted by the Company to other participants pursuant to the Scheme. Save as disclosed above, no other share options were granted, exercised, cancelled or lapsed during the period.

Interests of substantial shareholder

As at 31 December 2017, the interests or short positions of the persons, other than Directors or chief executive of the Company, in the shares or underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company under section 336 of the SFO, were as follows:

Long positions in shares of the Company

Name	Total number of shares	% of shares in issue
Sun Hung Kai Properties Limited ("SHKP") ¹	781,362,769	69.69%

Note:

- TFS Development Company Limited ("TFS") and Cellular 8 Holdings Limited ("Cellular 8", a wholly owned subsidiary of TFS) held 41,847,767 shares and 739,515,002 shares in the Company respectively. For the purpose of Part XV of the SFO, TFS was deemed to be interested in 739,515,002 shares in the Company held by Cellular 8. Accordingly, TFS had interests and deemed interests in an aggregate of 781,362,769 shares in the Company.

In addition, TFS is a wholly-owned subsidiary of Fourseas Investments Limited ("Fourseas") which in turn is a wholly-owned subsidiary of SHKP. For the purpose of Part XV of the SFO, SHKP and Fourseas were also deemed to be interested in the above-mentioned 781,362,769 shares in the Company.

Save as disclosed above, as at 31 December 2017, the Company had not been notified by any persons (other than Directors or chief executive of the Company) who had interests or short positions in the shares or underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company under section 336 of the SFO.

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Purchase, sale or redemption of shares

During the six months ended 31 December 2017, the Company repurchased 12,774,500 shares of the Company on the HKSE. These repurchased shares were cancelled prior to 31 December 2017. Details of the repurchases were as follows:

Month of repurchase	Number of shares repurchased	Price per share		Aggregate price paid
		Highest	Lowest	
		\$	\$	\$
July 2017	392,000	10.10	10.08	3,959,000
August 2017	3,649,500	9.73	9.55	35,086,000
September 2017	6,754,500	9.67	9.20	63,379,000
November 2017	1,978,500	9.20	9.09	18,112,000
	12,774,500			120,536,000

The Directors considered that the repurchases could lead to an enhancement of the Company's net asset value per share and/or the earnings per share. Save as disclosed above, at no time during the six months ended 31 December 2017 was there any purchase, sale or redemption by the Company, or any of its subsidiaries, of the Company's shares.

Review of interim results

An Audit Committee has been established by the Company to provide advice and recommendations to the Board. The chairman of the Committee is Dr. Li Ka-cheung, Eric (with professional accounting expertise) and the other members are Mr. Ng Leung-sing and Mr. Gan Fock-kin, Eric. All the members of the Committee are Independent Non-Executive Directors of the Company. The Committee members possess appropriate business or financial expertise and experience to provide relevant advice and recommendations to the Company.

The Audit Committee held a meeting on 7 February 2018 and reviewed the interim financial statements of the Group for the six months ended 31 December 2017 as well as the report of the Risk Management Committee and the report of Internal Audit. The Committee was satisfied that the accounting policies and methods of computation adopted by the Group are appropriate and in line with the market participants in Hong Kong. The Committee found no unusual items that were omitted from the financial statements and was satisfied with the disclosures of data and explanations shown in the financial statements. The Committee was also satisfied with the risk management and internal control measures adopted by the Group.

The interim financial statements for the six months ended 31 December 2017 have not been audited but have been reviewed by the Company's external auditor.

The financial information disclosed in this interim report complies with the disclosure requirements of Appendix 16 of the Listing Rules.

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Corporate governance

The Company is committed to building and maintaining high standards of corporate governance. Throughout the six months ended 31 December 2017, the Company has applied the principles and complied with the requirements set out in the Corporate Governance Code and Corporate Governance Report (the "CG Code") contained in Appendix 14 of the Listing Rules, except for the following deviations:

Code Provision A.4.1 of the CG Code provides that non-executive directors should be appointed for a specific term. Non-Executive Directors of the Company are not appointed with specific term but they are required to retire from office by rotation and are subject to re-election by shareholders at annual general meeting once every three years in accordance with the Company's Bye-laws. As such, no Director has a term of appointment longer than three years.

Code Provision A.6.7 of the CG Code provides that independent non-executive directors and other non-executive directors should attend general meetings and develop a balanced understanding of the views of shareholders. Code Provision E.1.2 of the CG Code also provides that the chairman of the board should attend the annual general meeting. Mr. Kwok Ping-luen, Raymond, Non-Executive Director and Chairman of the Board, and Mr. Yang Xiang-dong, Mr. Gan Fock-kin, Eric and Mr. Lam Kwok-fung, Kenny, Independent Non-Executive Directors, were unable to attend the annual general meeting of the Company held on 2 November 2017 due to overseas commitments or other prior engagements. The remaining eight Independent Non-Executive Directors and Non-Executive Directors (representing 67% of all independent non-executive and non-executive members of the Board at the time) attended the said meeting in person to listen to the views expressed by the shareholders. Mr. Fung Yuk-lun, Allen, a Non-Executive Director of the Company, took the chair of the said meeting pursuant to the Bye-laws of the Company.

The Board will continue to monitor and review the Company's corporate governance practices to ensure compliance with the CG Code.

Compliance with model code for securities transactions by Directors

The Group adopted the Model Code set out in Appendix 10 of the Listing Rules as the code of conduct regarding Directors' transactions in the securities of the Company. Upon specific enquiry, each Director had confirmed that during the six months ended 31 December 2017, they had fully complied with the required standard set out in the Model Code and there was no event of non-compliance.

By order of the Board
Mak Yau-hing, Alvin
Company Secretary

Hong Kong, 13 February 2018

As at the date of this report, the Executive Directors of the Company are Ms. Anna YIP (Chief Executive Officer), Mr. CHAN Kai-lung, Patrick and CHAU Kam-kun, Stephen; Non-Executive Directors are Mr. KWOK Ping-luen, Raymond (Chairman), Mr. CHEUNG Wing-yui (Deputy Chairman), Mr. FUNG Yuk-lun, Allen (Deputy Chairman), Mr. David Norman PRINCE, Mr. SIU Hon-wah, Thomas and Mr. John Anthony MILLER; Independent Non-Executive Directors are Dr. LI Ka-cheung, Eric, JP, Mr. NG Leung-sing, JP, Mr. GAN Fock-kin, Eric, Mrs. IP YEUNG See-ming, Christine and Mr. LAM Kwok-fung, Kenny.